

EXPRESSION OF INTEREST (EOI) FOR OFF THE SHELF / CATALOGUED MECHANICAL, ELECTRICAL, INSTRUMENTATION AND SITE BULKS UNDER LONG TERM RATE CONTRACT FOR CAMBAY (CB-OS/2) BLOCK, RAVVA OIL AND GAS FIELD (RAVVA) BLOCK AND RAJASTHAN (RJ-ON-90/1) BLOCK

Cairn Oil and Gas, a vertical of Vedanta Limited is the Operator at onshore block RJ-ON-90/1 located in Barmer & Jalor Districts in the state of Rajasthan; Offshore block CB/OS-2; located off the west coast of the state of Gujarat; Offshore Block Ravva Oil and Gas Field (Ravva), located off the east coast of the state of Andhra Pradesh.

The Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the Competitive Bidding Process.

Operator invites interested experienced MRO Aggregators (Indian and International both) with demonstrated HSE performance and proven credentials, to express their interest to participate in pre-qualification process for the packages listed below. Company shall enter into Long Term Rate Contract for the supply of listed Off the Shelf (OTS) / Catalogued Bulk items under Call-out order basis.

Scope of Work/Services shall include among others:-

Supply and Delivery of underlisted items with original / certified True copy of Material Test Certificate (MTC) / Test reports / Compliance certificates and Warranty:

1. Bearings
2. Tools & Tackles
3. Welding Electrodes
4. Relays
5. Power Sources
6. Lamps & Luminaries
7. Electrical Switches
8. Electrical Fittings & Accessories (Capacitors, Fuses etc)
9. Instrumentation items (Sensors, Gauges etc)
10. Circuit Breakers
11. Personal Protective Equipment
12. General Consumables (Wire Markers, Adhesives, Jumbo Bags etc)
13. Standard Structural Sections (ISMB, ISA, ISMC)

SPECIFIC PRE-QUALIFICATION CRITERION (GO/NO-GO CRITERIA)

TECHNICAL

The common EOI evaluation criteria which are applicable to all the bidders are mentioned below:

- A. The Bidder shall have at least 3 years of past experience in preceding Five (5) years past experience (reckoned from the date of publication of this EOI) in provision of Off the shelf / catalogued Bulk materials in India.
- B. Bidder should have provision of providing a customized e-catalogue with the finalized rates.

Financial

- a. Positive net-worth in each of the immediately preceding two financial years
- b. Turnover in each of the immediately preceding two financial years should be equal to or more than INR 20 Cr
- c. Liquidity Ratio of not less than 0.60 in each of the immediately preceding two financial years

COMPANY invites Bidders to send across their responses with the below mentioned details as a minimum, for prequalification:

1. Letter of interest clearly indicating the EOI reference.
2. Detailed Bidder's Information with Organisation structure, Warehouse/ Plant list mentioning Support agencies and other facilities & resources.
3. Details of completion of similar type of projects in the last Five (5) years.
a) Brief scope of work b) Value of work in INR c) Contractual Duration d) Actual completion e) Clients name f) Contact details of the Client (COMPANY may approach the client directly for the feedback).
4. Typical Project Planning and Execution methodology.
5. Experience of working in similar terrain.
6. Quality assurance & Quality control practices currently in place for the execution of similar work /services.
7. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements etc.) for last 3 years.
8. Documented proof satisfying the evaluation criteria.

EOI submission shall be complete with the above requested information.

Also, note –

i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.

ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.

iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link for the corresponding EOI listing on the Cairn website i.e.

<http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within ten (10) days of publication of this EOI.

Website Media